

# Security Mutual Expands its Training Incentive Program!



It's a training program with **"Flexibility You Can Choose!"**

For Security Mutual Agents in good standing, SML's Training Incentive Program will reimburse you for a portion of your training expenses based on the following criteria and documented proof of completion. For every \$15,000 of paid permanent ordinary annualized life premium, we will contribute \$250 in "Training Dollars" per quarter with a maximum annual cap of \$1,000 toward MoneyTrax, Infinite Banking, College Planning or Kugler's Social Security Planning Program.

## **The MoneyTrax System Reimbursement Program**

**We will contribute toward the following expenses:**

1. The Online Study Group – Online MoneyTrax software training program.
2. COW College Tuition – The annual premier MoneyTrax training program.
3. Basic Training Tuition – A two-day start-up overview of the system.
4. Your MoneyTrax Software Annual Renewal Fee
5. Your purchase of the MoneyTrax software programs, including Private Reserve Strategy.

For more information on these programs, go to [www.moneytrax.com](http://www.moneytrax.com) and look at the Training information.

## **The Infinite Banking Program Reimbursement Program**

**We will contribute toward the following expenses:**

1. IBC Think Tank Symposiums – The semiannual IBC training program.
2. The Infinite Banking Practitioner's Program fees.

<http://www.infinitebanking.org/practitioners-program/>

For more information on Infinite Banking, go to [www.infinitebanking.org](http://www.infinitebanking.org)

## **Collegiate Funding Solutions (CFS) Reimbursement Program**

**A web-based College Planning software program. We will contribute toward the following expenses:**

1. Training programs that teach the agent how to help families provide college tuition funding without depleting their retirement plan.
2. Annual Licensing Fees.

For more information go to [www.collegiatefundingsolutions.com](http://www.collegiatefundingsolutions.com)

## **The Kugler System's Social Security Analysis Tools Reimbursement Program**

We offer reduced pricing on the Social Security Analysis Tools including software access, technique book, training, marketing materials and access to webcasts on social security topics featuring Frank and Bill Rainaldi.

For more information, contact Sheryl Evans 607-338-7375 in SML's home office for pricing details.

Security Mutual also supports these programs with  
**Start-Up Initiatives...See the other side for details!**

# Start-Up Initiatives

## Discounted Rates and How to Order

Security Mutual has negotiated discounted rates for the following programs:

- **MoneyTrax Program:** Use the SML MoneyTrax Software Order Form 0013345XX.
- **Kugler Social Security Planning Program:** Contact Sheryl Evans in home office to order access to this online software. 607-338-7535.
- **College Funding Solutions Program:** Contact CFS directly and tell them that you are a Security Mutual agent. 919-469-1996

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## Loan Reimbursement Programs

For qualifying General Agents (Agents must acquire the software through their General Agent), we will loan those purchasing a license or software up to \$1000 (first year only).

### **SML MoneyTrax Member (You must use the SML MoneyTrax Software Order Form 0013345XX).**

Security Mutual offers the MoneyTrax software to our agents for the reduced price of \$2,995. In addition, for qualifying General Agents (Agents must purchase the software through their General Agent), we will loan those purchasing the software \$1000. The loan may be forgiven if a stated production level is met. Contact Sean O'Neill, 800-346-7171, Extension 7333, for full details, including production requirements and loan terms.

### **College Planning Licensee from Collegiate Funding Solutions**

For qualifying General Agents (Agents must acquire the software through their General Agent), Security Mutual will loan up to \$1,000 toward a college planning licensing program. Contact Sean O'Neill, 800-346-7171, Extension 7333, for full details.

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For more information on any of these programs, contact Candice Faith, 800-346-7171, Extension 7375, or [cfaith@smlny.com](mailto:cfaith@smlny.com). If you want information on how to become contracted with Security Mutual, contact Greg Simonelli at 800-293-6292 or [gsimonelli@smlny.com](mailto:gsimonelli@smlny.com).



**SECURITY MUTUAL LIFE**  
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